Why OTIS®Blood Bank Software?

Fact **Stuff happens!** In more technical terms, deviations, also known as variances or "errors and accidents," do occur. Good manufacturing practices reflected in regulatory requirements dictate that these incidents be documented and investigated to eliminate or, at least, minimize their recurrence.

Deviations negatively affect productivity and profits. Documenting and investigating deviations takes staff time which reduces deviations which, in turn, increases productivity, staff morale, product quality, customer satisfaction, and profitability.

Question So, the business question is how to get the best return on the investment of staff time already being expended in documenting and investigating deviations.

Answer The **OTIS–Blood Bank** software system minimizes staff time in documenting incidents while maximizing the information returned – data in and actionable information out!

Let's talk maximum return on investment!

Impact the Bottom Line

- One institution using **OTIS** identified ways to save $32,000 per year in their blood bank which is almost twice the cost of **OTIS**!
- There are NO "per seat" fees. **OTIS** may be installed on as many workstations as needed at each site.
- Another institution (donor center, processing lab, & transfusion services) used **OTIS** to reduce their FDA reportable events by 64%, while increasing collection volume & decreasing staff over the same time period.

Maximize Productivity

- Spend less time collecting data and get a dramatically higher information yield from the data collected.
  The business question is "Do you work for your data collection system (paper-and-pen, Excel®, Word®, Access®, etc.), or does your system work for you?" The answer really hinges on how easily and quickly actionable information can be extracted from your system because the purpose of data collection is not data collection, but information generation. How does your system measure on this metric?
- Easily target process improvement efforts – trending info & instant summaries for, example, employees, SOPs, deviation codes, etc. are available with one-click.
- Easily respond to ad hoc queries via "Filtering" – no programming required. E.g., Filter by deviation code, employee, SOP, key word, etc.
- Easily export data to Excel® for further analysis.
- **OTIS** provides automated alerts to assist in meeting FDA reporting deadlines (avoiding FDA citations).
- **OTIS** meets or exceeds the regulatory requirements of the **FDA**, **AABB**, **CAP** and **The Joint Commission**.

OTIS® Occurrence Tracking Information System

– Over —

Let's talk minimum risk & effort!

Minimum Risk

Available in a downloadable (**www.otisnow.com**), try-before-you-buy, risk-free mode.

Minimum Time

- Easily enter incident descriptions and associated deviation codes with just one or two clicks.
- Easy and intuitive to use, backed up by live, online training and technical support.
- Easy to setup – about one minute per workstation.
- Easy to customize.

Come and Meet OTIS.

Nouvation offers live, interactive "**Meet OTIS**" webinars most Wednesday mornings at 10 a.m. California time. Let us know by email (**MeetOTIS@nouvation.com**). If a different day/time works better for you, let us know and we'll work to synchronize our calendar with yours.

Different inspectors on different teams from different organizations
independently describe OTIS as a "Best Practice."

OTIS is the friendliest manager ever
for deviation tracking and trending
for process improvement and regulatory compliance.

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